

Quebec CRIC Tax Credit: A Guide for Tech Startups (2025)

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Executive Summary

The Province of Québec has overhauled its R&D tax credit regime, replacing a patchwork of separate incentives with a single **Tax Credit for Research, Innovation and Commercialization (CRIC)** effective for taxation years beginning after March 25, 2025 (Source: www.ryan.com) (Source: www.ey.com). This new refundable credit consolidates multiple former credits (e.g. for salaries, subcontractors, university research, pre-competitive research, etc.) into one streamlined program (Source: www.ryan.com) (Source: <a hr

For <u>tech startups</u>, this represents a generational opportunity. Federal SR&ED credits can be stacked with the Québec CRIC to cover well over half of qualified R&D costs. For example, one analysis notes that Québec startups can capture combined effective credits exceeding 50% on qualifying expenditures when Québec's 30%/20% rates are paired with the federal SR&ED credit this yields roughly \$600k back on a \$1M investment (Source: <u>boast.ai</u>) (Source: <u>www.canada.ca</u>). The CRIC also **expands eligibility**: beyond classic R&D it includes **capital expenditures** (new lab equipment, machinery, etc.) and **pre-commercialization activities** (testing, validation, regulatory approvals, product design) as qualified expenditures (Source: <u>www.ey.com</u>) (Source: <u>www.fasken.com</u>). An exclusion threshold applies – the broader of \$50,000 or a personal-amount-based floor per R&D employee (e.g. \$18,751 in 2025, prorated) (Source: <u>www.finances.gouv.qc.ca</u>) (Source: <u>www.bdo.ca</u>) – but most active startups quickly exceed it. In sum, Québec is betting \$2.4 billion over five years on this CRIC initiative to make the province "North America's premier innovation jurisdiction" (Source: <u>boast.ai</u>).

This report provides a **step-by-step blueprint** for Québec tech startups to understand and apply for the CRIC. It begins with historical background on Québec's SR&ED-related incentives, then details the 2025 reforms and the new credit's rules. We analyze eligibility criteria, qualified activities, and the application process, illustrating with data and real-world examples. Expert sources



(government releases, tax advisory analyses) are cited throughout to ground each claim. A clear comparison table is included to contrast Québec's old and new incentives with the federal program. Finally, we discuss implications for innovation strategy, including maximizing credit value, potential pitfalls, and future outlook. By following this guide, <u>Québec tech firms</u> can navigate the CRIC system with confidence and harness one of the world's most generous R&D tax regimes.

Introduction and Background

Innovation drives tech startup success, yet R&D is costly. The Scientific Research and Experimental Development (SR&ED) tax incentive in Canada is "the largest Government of Canada programme supporting industrial R&D" (Source: www.canada.ca). Established federally in the 1980s, it provides investment tax credits (ITCs) for qualifying R&D expenses. Provinces often mirror or top-up the federal credits; Québec has historically offered generous provincial R&D credits to complement the federal SR&ED regime (Source: www.ryan.com). Tech startups in Montréal, Québec City, and elsewhere have long relied on these incentives to fund advanced projects. For example, federal SR&ED helped Ontario's GBatteries achieve 60 patents in battery R&D (Source: www.canada.ca), and Montréal's Wilder Harrier credits R&D credits with accelerating its alternative-protein pet-food technology (Source: www.canada.ca).

Historically, Québec's provincial R&D support was complex: multiple overlapping tax credits existed for wages and salaries, university/public research contracts, pre-competitive partnerships, etc., plus an E-Business (CDAE) credit for software/tech projects (Source: www.revenuquebec.ca) (Source: www.revenuquebec.ca). While USD 500M+ flowed through these programs annually, start-ups complained of administrative burden and piecemeal coverage. Accordingly, Québec's 2025 Budget announced a "wholesale restructuring" to simplify and strengthen R&D assistance (Source: ryan.com) (Source: www.ey.com). Under "Budget 2025-26 - Additional Information" from the Québec Finance Ministry, all previous R&D tax credits (nearly eight separate programs) are consolidated into the CRIC, and certain less-effective credits (e.g. a tax holiday for foreign experts) were abolished (Source: www.ryan.com) (Source: boast.ai). This aligns with Québec's goal "to improve competitiveness and productivity of Québec businesses" and "provide a simpler, more effective tax assistance system for innovation" (Source: www.revenuquebec.ca).Thus, 2025 marks a turning point: Québec has its own "answer to the federal SR&ED program" (Source: boast.ai). The CRIC is designed to be "more generous, more accessible, and specifically designed for the modern innovation economy" (Source: boast.ai). Past Québec enhancements (like the separate 30% refundable "R&D salaries" credit) are subsumed into a unified scheme with higher aggregate rates for core R&D, plus new additions like equipment and pre-commercial work. The federal guidelines on SR&ED eligibility (requiring systematic experimentation and technological uncertainty (Source: www.canada.ca) (Source: www.canada.ca) still define what activities qualify, and now those eligible activities automatically feed into the CRIC calculations (subject to Québec location rules).

Importantly, Québec startups must still meet federal SR&ED criteria: the project's objective must advance **scientific knowledge or technology** and address a **scientific or technological uncertainty** (Source: www.canada.ca) (Source: <a href="www.can

Overall, the current scene (2025) is as follows: Québec startups with R&D projects can claim **federal SR&ED credits** and **Québec provincial (CRIC) credits** separately. Together they provide one of North America's most generous R&D funding packages. This report now details the CRIC's structure, how to apply, and strategies to maximize returns.

Québec's New CRIC: Key Features and Comparison

CRIC Consolidation and Rates

For taxation years beginning after March 25, 2025, Québec *eliminates* most former R&D tax credits and **consolidates** them into the new CRIC (Source: www.ryan.com) (Source: ryan.com). In place of multiple fixed credits, Québec now offers a unified refundable tax credit of 30% (first \$1 M) / 20% (excess) on qualified R&D expenditures (Source: www.ryan.com) (Source:



<u>www.bdo.ca</u>). The credit is fully refundable, meaning an early-stage startup with no tax liability still receives the cash flow benefit (Source: <u>www.fasken.com</u>) (Source: <u>boast.ai</u>).

By contrast, **previous Québec incentives** applied varying rates: for example, the old wage/SR&ED credit was 30% on most R&D salaries, with a reduced rate (20%) beyond an asset-based ceiling; an e-business credit offered up to 24% on digital R&D (Source: www.fasken.com) (Source: boast.ai). These separate credits had distinct thresholds and conditions, making planning complex. The CRIC's two-tier rate structure now depends solely on spending level (not company size): a higher rate (30%) on the **first \$1M** of qualified costs above the exclusion threshold, then 20% thereafter (Source: www.finances.gouv.qc.ca) (Source: www.bdo.ca). Notably left unchanged for 2025 is the **exclusion threshold**: a corporation must exceed the threshold of "the greater of \$50,000 or the sum of the basic personal amounts for R&D employees" to claim (Source: www.finances.gouv.qc.ca) (Source: www.bdo.ca). In 2025, \$50,000 is greater than one employee's basic personal amount (\$18,751), so single-employee startups need at least \$50k of R&D to qualify; with more staff the threshold scales upward (Source: www.finances.gouv.qc.ca) (Source: www.bdo.ca).

For comparison, **federal SR&ED** provides a 35% refundable credit on the first \$3M of annual qualified expenses for Canadian-controlled private corporations (CCPCs) (Source: www.canada.ca), and a 15% non-refundable credit beyond that (or for large corporations). Thus, a Québec CCPC can stack 35% (fed) + 30% (QC) on its first \$1M (minus thresholds) - effectively recouping 65% of that spending, a level comparable to the top incentives globally (Source: boast.ai) (Source: www.canada.ca). Even large multinationals gain: all Québec corporations (not just "small" companies) get the 30% rate on the first million, unlike some past programs that phased out for big firms (Source: ryan.com) (Source: boast.ai). As one industry analysis exclaims, Québec's CRIC enables "combined effective rates that can exceed 50% for qualifying expenditures" when stacked with federal SR&ED (Source: boast.ai).

Table 1: Key Features - Federal SR&ED vs. Québec CRIC (2025)

FEATURE	FEDERAL SR&ED (ITA)	QUÉBEC CRIC (2025)
Applicable corporations	All businesses carrying on R&D in Canada (with permanent establi-	Must "carry on a business in Québec" and conduct R&D or
	shment in province of work perform). Separate rules for CCPC vs.	pre-commercialization in Québec (Source: www.ey.com).
	others (Source: www.canada.ca) (Source: boast.ai).	
Eligible work	SR&ED activities: basic/applied research or experimental develop-	Same SR&ED definition (systematic R&D & tech uncertainties (Source: www.canada.ca) (Source: www.canada.ca). +

| ment, per CRA guidelines (Source: www.canada.ca) (Source: www.canada.ca). | product design) directly tied to R&D (Source: www.fasken.com). | Qualified expenditures | Salaries/wages, 80% of subcontractor or contract payments, | Salaries/wages for R&D staff, 50% of subcontractor expenses, | equipment/capital for R&D or pre-com, 50% of payments to | | overhead proxies. Equipment (Class 12 up to \$2M) for CCPCs. | eligible universities/public research centers and consortia (Source: www.finances.gouv.qc.ca) (Source: www.ey.com). Newly includes | | (Detailed rules via ITC policy (Source: www.canada.ca) (Source: www.ey.com). | Credit rate | CCPC: 35% up to \$3M (refundable), 15% beyond. Large corps: | 30% on first \$1M of qualified spending above threshold; | 20% on additional spending (Source: www.finances.gouv.qc.ca) (Source: www.finances.gouv.qc.ca) (Source: www.ey.com). | Exclusion threshold | CCPCs: \$3M annual expenditure limit (Source: www.canada.ca); other: basic | Greater of \$50,000 or (basic personal amount per R&D employee) | (i.e. \$50k floor in 2025) (Source: www.bdo.ca). | Refundability | CCPC credits generally fully refundable; other corps: credits |



100% refundable (all eligible Québec corporations) (Source: www.fasken.com). | | may not be refundable (Source: www.canada.ca). | | Program changes (2025) | No recent change; CRA still requires detailed SR&ED documentation. | Consolidates 8 prior Québec R&D credits (Source: www.ryan.com), adds | capital costs and pre-commercial activities. Eliminates separate | | | tax holidays and old consortium dues credit (Source: www.ryan.com). |

(Source: Québec finance announcements and analyses (Source: www.ryan.com) (Source: www.finances.gouv.qc.ca) (Source: www.ey.com) (Source: www.canada.ca).)

Expenditures and Qualifying Activities Detailed

Under CRIC, **qualifying R&D activities** are those that meet the standard SR&ED criteria (Source: www.canada.ca) (Source: www.canada.ca). The Québec Ministry confirms the credit applies to "scientific research and experimental development (R&D) activities or pre-commercialization activities" undertaken in Québec (Source: www.finances.gouv.qc.ca). In line with CRA policy, eligible projects must seek a technological advancement (not predictable from current knowledge) via a systematic experimental process (Source: www.canada.ca) (Source: www.canada.ca). All industries count, but for tech startups this typically means new software algorithms, hardware prototypes, biotech experiments, etc. Routine testing or quality control is excluded, but R&D tools (like lab-scale tests) can be covered if used in the R&D process (Source: www.canada.ca) (Source: www.canada.ca).

The CRIC explicitly **includes some categories previously outside SR&ED**. Most notably, **pre-commercialization expenditures** – such as regulatory testing, product design/aesthetics, market adaptation studies – now qualify (Source: www.fasken.com). For example: if a biotech firm has reached its proof-of-concept and is now conducting safety trials, those trial costs may earn CRIC refunds (provided they continue directly from earlier R&D). This "bridging the valley of death" is cited as CRIC's "most significant innovation" (Source: boast.ai). However, only activities that directly follow the R&D phase count; purely marketing or advertising costs remain ineligible (consistent with SR&ED norms).

Qualified expenditures under CRIC (all must be in Québec) include:

- Salaries and wages of employees for time spent on eligible R&D or pre-commercialization (Source: www.finances.gouv.qc.ca). This is usually the largest category for startups. All payroll costs (wages, benefits, bonuses) directly attributable to research staff qualify. Note Québec requires actual Québec payroll (CRA SR&ED in Canada parallels with provincial payroll). As [EY notes], "eligible expenditures... include salaries and wages" (Source: www.ey.com).
- Subcontracted R&D: Payments to arm's-length contractors for R&D services performed in Québec. Unlike federal SR&ED (where 80% of contract is eligible, or 100% for university labs), Québec CRIC uses a flat 50% rule for all subcontractors (including universities and research centres) (Source: www.finances.gouv.qc.ca) (Source: ryan.com). For instance, if a startup pays \$100,000 to an external development lab, only \$50,000 is "qualified expenditure" for CRIC. (The remaining 50% is non-creditable.) This aligns all subcontract claims at 50% regardless of sender.
- Payments to public research centers / universities: As above, 50% of amounts paid to eligible public research centres, consortia or university entities carrying out R&D (Source: www.finances.gouv.qc.ca) (Source: www.fasken.com). (CRTCs & consortia must have a Québec certificate, as before.) Public institutions still play a role, but their costs no longer get a special 80% treatment they too fall under 50%.
- Capital expenditures: A major enhancement: CRIC now covers new capital property used in R&D/precom, subject to conditions (Source: www.ey.com). The property must be first used by the claimant (not previously used) and not acquired for mere leasing. For example, equipment purchased to run experiments is eligible. Before 2025, Québec did not credit capital expenditures (federal CCPC SR&ED already included capital allowances); CRIC explicitly adds them (Source: www.ey.com). (Land and buildings remain excluded.) This expansion lets startups claim credits on lab machines, development servers, etc., which can be major costs.
- Other overhead: The CRIC does not offer a broad proxy for overhead (like federal SR&ED's proxy for materials/overhead).
 Companies must claim actual costs. Routine materials consumed in R&D (e.g. lab chemicals, software licenses used in testing) are claimable through wages/materials only if directly consumed by R&D staff (subject to usual logic). However, the focus is on personnel and direct R&D spend.



Governance and Restrictions

To benefit from CRIC, the corporation must "operate a business in Québec" and undertake the activities in Québec (Source: www.ey.com). Foreign companies with Québec branches can qualify on costs incurred by their Québec operation. The programme adheres to standard CRA rules on other assistance: any government grant or assistance received must be deducted from qualified expenditures (Source: www.finances.gouv.qc.ca). Crucially, no double-dipping is allowed under Québec tax law: an expense can only be used for one Québec R&D credit (Source: www.finances.gouv.qc.ca). If a contract mixes R&D-eligible work and other work, the related subsidy or grant must be prorated.

Certain categories remain disallowed: e.g., jury duty reimbursements (like all wages), normal commercial production, or activities not in face "science or technology" development (Source: www.canada.ca) (Source: www.canada.ca). Notably, a corporation still cannot claim CRIC on the same dollars that earned, say, federal SR&ED credits. (However, federal and provincial credits stack in percentages on the same underlying spend, as each jurisdiction credits based on total wages, etc.)

Comparison with Former Québec Credits

Before 2025, Québec awarded R&D credits via different programs depending on the expense type. Some illustrative comparisons:

- Salaries Credit (Old): Previously, 30% of R&D salaries (above a threshold based on payroll) were refundable (Source: www.nortonrosefulbright.com). The exclusion threshold and rate increased for CCPCs (30%) and was 14%-20% for larger firms. This wage credit has been folded into CRIC, which still credits 30% of wage costs (subject to threshold) (Source: www.ryan.com) (Source: www.ey.com). Now, all companies get 30% on that first million, eliminating size-based tiers.
- University/Public Research Contract Credit: Québec formerly gave 35%-45% refundable on amounts paid to eligible universities/public research centers (typically 80% of actual cost) (Source: www.nortonrosefulbright.com). Under CRIC, such contracts now count only 50% (like other subcontractors) (Source: www.finances.gouv.qc.ca). So the effective rate on payments to universities has dropped, but the simplicity means those costs are consolidating under CRIC's single credit structure.
- Pre-competitive Private Consortia: Québec used to credit 80% of expenditures for "private-private partnership" R&D (requiring qualification) (Source: www.nortonrosefulbright.com). The new CRIC continues to credit consortium projects, but at 50% of subcontract value (Source: ryan.com). Thus the benefit persists but aligned with the 50% rule.
- Consortium Dues / Foreign Expert Tax Holidays: These smaller credits (for R&D consortium memberships and expert hiring) have been abolished (Source: www.ryan.com). The CRIC's broad eligibility makes them redundant.
- E-Business/AI Credits (CDAE/CDAEIA): Québec's e-business tax credit (for digital/software development) historically had rates up to 24% and required Investissement Québec certificates. In 2025 Québec also overhauled this program, creating a new AI-focused e-business credit (CDAEIA) (Source: hellodarwin.com). This runs alongside CRIC. In practice, software R&D may qualify under both: federal SR&ED and Québec CRIC (under the R&D criteria), and separately under CDAEIA if it meets the digital/AI definitions. (Claimants would need to choose optimal stacking, but such stacking can yield even higher total support (Source: boast.ai).)

In summary, CRIC simplifies Québec's R&D tax incentives: rather than learn multiple specialized credits, a tech founder dealing in R&D can focus on one comprehensive form. The main trade-offs include the 50% subcontractor rule (instead of 80%) and the firm exclusion threshold, but these are outweighed by higher base rates, state support for equipment/precom costs, and full refundability for startups.

Application Process: A Step-by-Step Blueprint

Navigating the CRIC requires careful planning and documentation. Below is a practical step-by-step guide tailored for Québec tech startups for taxation years 2025 onward:

1. Project Identification & Compatibility Check:

Define R&D project scope. Begin by clearly identifying projects that aim to achieve technological advances (e.g. new software features, hardware prototypes, biotech assays) and that involve uncertainty. Refer to CRA guidelines: the work must be a systematic process with experiments or analysis (Source: www.canada.ca). If exploring a new Al algorithm where the solution isn't known in advance, it likely qualifies.



• Distinguish eligible vs ineligible tasks. Only activities directly tied to solving technical problems (research, design, testing) can be claimed. Routine data work, market studies or cosmetic redesigns are generally out. Maintain notes on why each task was undertaken (to resolve a hypothesis) to ensure alignment with SR&ED criteria (Source: www.canada.ca) (Source: www.canada.ca).

2. Pre-Consult with Tax/Legal Advisors:

- Given the complexity and high stakes, engage a tax professional or SR&ED consultant familiar with Québec rules. They can verify that your planned activities and expenditures meet CRIC definitions. For example, consult on how to document "precommercialization" spending in harmony with Québec requirements (Source: www.ey.com).
- Discuss the interplay of programs. If the startup does software development, check if CDAEIA (e-business/AI) credit is also applicable (Source: hellodarwin.com).

3. Set Up Tracking and Documentation Systems:

- Project documentation. Implement a structured approach: maintain daily project logs, technical reports, and design documents. Confirm experiments and analyses conducted. CRIC (like SR&ED) demands proof of the R&D process (Source: www.canada.ca). For instance, record design/issue logs, source code repositories, lab notebooks, trial results. The Wilder Harrier case noted that the program's best practices "served as a guide for development of our SR&ED strategy" (Source: www.canada.ca)— use that guidance to shape documentation.
- *Timesheets.* Track employee hours on R&D vs non-R&D tasks. Québec's threshold is prorated by time spent, so allocate each key staff member's work week into % R&D. (Source: www.finances.gouv.qc.ca). This proves each employee's qualifying time and sets the personal-amount threshold precisely.

4. Gather Financial Records:

- Payroll and benefits. Keep detailed records of wages, benefits, pension contributions and other payroll costs for each employee engaged in R&D or pre-com activities. These will form the bulk of qualified expenditures (Source: www.finances.gouv.gc.ca).
- Invoices to subcontractors or institutions. For any R&D contracted out (e.g. to a lab or university), ensure invoices designate the work performed. Only 50% of the invoice amount will be eligible (Source: www.finances.gouv.qc.ca). Obtain "attestation" letters if needed from research partners confirming work done (some companies do this as best practice).
- Capital expenditures documentation. Preserve purchase records for new R&D equipment. Montrer that equipment is first-used by the company to rule out the "used property" exclusion (Source: www.ey.com). For example, keep serial numbers or a commissioning log.
- Contracts and agreements. If engaged in a private consortium project, ensure the Québec qualification certificate is on file.
 For university partnerships, keep the contract and receipts for payments (50% will count) (Source: www.finances.gouv.qc.ca).

5. Assess the Exclusion Threshold:

• Compute the annual threshold: greater of \$50,000 or (basic personal amount (\$18,751 in 2025) × FTE R&D employees) (Source: www.finances.gouv.qc.ca) (Source: www.bdo.ca). If a single R&D employee works full-time on the project in 2025, threshold is \$50,000 (since \$18,751 < \$50k). If there are 5 such employees, threshold = 5 × \$18,751 = \$93,755 (beats \$50k). Ensure planned expenditures exceed this to qualify for any credit. For a startup with \$100k/year R&D, just crossverify that \$50k rule is met; if not, consider deferring claim to aggregate more R&D time.

6. Calculate Qualified Expenditures:

- Tally all eligible costs *incurred in Québec* within the fiscal year. For example: if \$200k paid in wages, \$80k to subcontractors (arm's-length) and \$50k to a university, then qualified = \$200k (full wages) + \$40k (50% of \$80k) + \$25k (50% of \$50k) = \$265k.
- Subtract any government grants or assistance used for those R&D costs. Federal or provincial support must be deducted
 from the base (Source: www.finances.gouv.gc.ca). For example, if \$50k provincial grant financed part of salaries, that part
 isn't double-claimed.



From that sum, subtract the exclusion threshold. If \$265k qualified and threshold \$50k, then \$215k is "excess" for CRIC calculation.

7. Form Completion and Filing:

- When filing the Québec corporate income tax return, complete the CRIC claim form (the Québec Ministry indicated a
 "prescribed form" will be used (Source: www.finances.gouv.qc.ca); as of early 2025 the exact form number may be TP-YYYY
 series). Attach this to the T2 or CO-17 return. Include all schedules (with details akin to Federal Form T661).
- For Federal claims, concurrently prepare the CRA Form T661 (SR&ED Expenditures Claim) and schedule it on your federal T2. Québec allows paralleling the same expenses for provincial calculation. Keep copies.
- Provide summaries of each project: its scientific objectives, uncertainties, and tasks, as CRA IRS guidance demands (and Québec often checks federal assessments). Some advisors suggest including project narratives in an appendix.
- Enclose Auditor/Director certifications as needed. Québec's former practice (now CRIC practice) often required corporate officer signature on claims. Check the new form instructions upon release.
- Note filing deadlines: Generally, SR&ED/CRIC claims are due with the tax return, which is 12 months after fiscal year-end. For example, a fiscal year ended Dec 31, 2025, yields a return due March 15, 2027 (including any SR&ED/CRIC claim).

8. Respond to Reviews/Audits:

- After filing, CRA and Revenu Québec may review claims. Maintain a complete audit file. Experienced startups budget for possible CRA liaison visits; during those, they might explain how experiments were run.
- Post-filing, track any correspondence. Québec's transition (many credits folding into CRIC) may generate clarifying queries.
 Ensure you can trace any claimed subcontract or equipment to contracts and receipts. For instance, expect questions on whether equipment was indeed used in R&D as required (Source: www.ey.com). (In interviews, officials often seek to confirm the "technology advancement" goal.)
- Once accepted, expect Québec to issue the overflow tax refund (known as QC form maybe "STP-OUI**"). CRA and Revenu Q remits the refundable credit via cheque or direct deposit after processing. Startups like Wilder Harrier emphasize that this cash often funds the next R&D cycle (Source: www.canada.ca).

9. Plan for Future Claims:

- Use the timeline above to project R&D funding cycles. For instance, early-year R&D spend accumulates to next-year refunds. Wilder Harrier noted SR&ED "freed up funds for the commercialization of our products" (Source: www.canada.ca), highlighting the importance of reinvestment planning.
- Keep abreast of any Québec budget updates. For example, in future budgets CRIC parameters (rates, thresholds) may adjust. Ensure accounting systems can flexibly categorize R&D costs as rules evolve.

Following this blueprint ensures no step is missed. In practice, many companies find that engaging professional SR&ED consultants or accountants (who know the emerging CRIC formset) streamlines the process. But the core tasks — plan, record, calculate, claim — are as above. As one company commander put it: innovative flexibility "reduced the cost and risk of innovating" (Source: www.canada.ca), provided the claims are done properly.

Data Analysis and Evidence

Although Québec has only recently announced CRIC, earlier data and case evidence help underscore its potential impact:

- **Budget Commitments:** Québec's commitment of roughly \$2.4 billion over five years to CRIC (Source: boast.ai) (in addition to federal spending) indicates the province's serious investment. For context, at 30% average benefit, that implies Québec expects about \$8B in Québec R&D spending to earn the credit (since \$2.4B is ~30%). By comparison, Canada's federal SR&ED program distributed about \$7B in credits in 2021 (Source: www.canada.ca).
- Claimant Impact: Prior to CRIC, about 3,000 Québec corporations claimed R&D tax credits annually (federal and provincial combined). With CRIC's higher rates, experts predict both existing claimants will claim more and new tech firms (especially startups without profit) will participate. For example, Boast Analytics suggests "startups now receive full refund checks" that they previously could not (Source: boast.ai).



- **Economist/Industry Views:** Tax experts praise the structural simplification. EY notes that Québec's new system is "simplified" and adds eligible capital expenses (Source: www.ey.com). Ryan & Company (tax advisors) call the result a "simpler, stronger incentive" (Source: www.ryan.com). Some finance blogs compare Québec's new rates favorably to top international jurisdictions (Source: boast.ai) (CRIC's combined incentive rivals those of Singapore and Ireland). While official "evaluation" of CRIC's ROI is pending, the consensus is that Quebec significantly expanded support for innovation.
- Projected Benefits for Startups: Studies on SR&ED show an average claim boost of 20-30% of eligible R&D budgets (Source: www.canada.ca). With CRIC's increased rates, a tech firm budgeting \$1M of eligible R&D could expect roughly \$300k back from Québec alone, plus up to \$350k from federal (for CCPC) totaling \$650k (65% of spend) (Source: boast.ai) (Source: www.canada.ca). For start-ups, this equity-free capital infusion can be critical. Indeed, the CEO of GBatteries attributes 60 patents and investor interest to SR&ED support (Source: www.canada.ca). Wilder Harrier similarly cites acceleration of product development due to SR&ED funds (Source: www.canada.ca).
- Administrative Considerations: According to CRA reports, about 25% of claims undergo a review/audit (Source: www.canada.ca). Hence the evidence-backed process recommended above is supported by the fact that detailed documentation is guard for success. Industry sources advise preparing "invention disclosures" and technical reports in advance (Source: www.canada.ca) (Source: www.canada.ca).

Table 2: Hypothetical Credit Computation for a Québec Tech Startup

Consider a Québec CCPC with \$2 million in qualified R&D wages and expenses in 2025, and one full-time R&D employee (threshold \$50k). The federal and provincial credits are:

SUMMARY	AMOUNT (\$CAD)	NOTES
Qualified R&D expenses (post- threshold)	2,000,000 - 50,000 = 1,950,000	Eligible cost above threshold (Source: www.finances.gouv.qc.ca).
Québec CRIC		
- 30% on first \$1,000,000	300,000	Fully refundable (Source: www.fasken.com).
- 20% on remaining \$950,000	190,000	Credit on excess (Source: www.finances.gouv.qc.ca).
Total Québec Credit	490,000	
Federal SR&ED (CCPC)		
- 35% on first \$1M (federal cap)	350,000	IFR refundable (CCPC up to \$3M) (Source: www.canada.ca).
- 15% on remaining \$950k	142,500	Non-refundable for CCPC.
Total Federal Credit	492,500	(350k + 142.5k)
Combined Benefit	982,500 (~49% of \$2M)	Over 50% effective rate (Source: boast.ai).
Net Out-of-Pocket	2,000,000 - 982,500 = 1,017,500	Cost after credits.

Table 2 demonstrates how Québec (CRIC) and federal SR&ED credits stack for a CCPC. In this illustration, a \$2M R&D investment yields nearly \$1M back in tax credits (assuming all conditions met) (Source: boast.ai) (Source: www.canada.ca). Note: actual credits depend on specific R&D classification and limits.

Case Studies and Examples



Multiple Québec and Canadian startups illustrate the power of R&D tax incentives:

- Wilder Harrier (Montréal) An alternative-protein pet food startup, Wilder Harrier leveraged SR&ED to develop its novel insect-protein formulas. Founder Paul Shenouda attributes much of their progress to the credit. As Shenouda reports: "This program has allowed us to fund the development of the science behind Wilder Harrier's products, which are now a commercial success... [It] has enabled us to significantly accelerate our technical development and has freed up funds for commercialization" (Source: www.canada.ca). Notably, he also praised the guidance received: "sharing clear best practices, the program has also served as a guide for the development of our SR&ED strategy" (Source: www.canada.ca). This shows the tax credit's dual value: financing and strategic insight.
- **GBatteries (Ottawa)** An EV battery company (Ontario), GBatteries used SR&ED funding to refine its lithium-metal battery technology. CEO Kostyantyn Khomutov stated: "The SR&ED program provided the financial support that enabled us to build state-of-the-art capabilities, reach our technical milestones, and innovate. This, in turn, facilitated the filing of 60 patents and attracted external investments and customers" (Source: www.canada.ca). While Ontario-based, their experience mirrors what Québec firms can expect: infusion of cash enabling rapid R&D and attracting investors.
- cStar Technologies (Richmond Hill, ON) A data-communications startup, cStar credits SR&ED with lowering innovation risk. President Stella Yoon observes that the tax support "reduced the cost and risk of innovating and has allowed us to experiment more freely" (Source: www.canada.ca). They emphasize the program's role in providing room to test bold ideas.

These examples highlight common themes: R&D credits fund core technical work, speed go-to-market, and reduce financial risk. Québec's new CRIC amplifies these benefits by extending them further (to pre-commercial and equipment costs) and simplifying access. A Québec-based startup can thus expect similar outcomes as above, with even larger credits.

No publicly disclosed Québec startup has yet reported using CRIC (the program is brand new), but analogies from other provinces and industries are instructive. For instance, a Montréal fintech startup could use CRIC funds to advance a new blockchain platform, bolstering R&D capacity beyond what venture funding alone could do. A hardware IoT firm in Sherbrooke might now claim credit on prototype lab equipment purchases (a CRIC innovation). In all cases, meticulous record-keeping and claiming the maximum allowable will tilt the outcome toward "commercial success" akin to Wilder Harrier's story (Source: www.canada.ca).

Implications and Future Outlook

Québec's CRIC represents a strategic shift in innovation policy. By **expanding scope and simplifying rules**, it is likely to increase R&D activity in the province. Potential implications include:

- Stronger Innovation Ecosystem: With refundable cash injections early on, startups can prolong R&D phases without raising as much external capital. This may boost Québec's startup formation rate and attract more tech talent. Observers note Québec is positioning itself to compete with top innovation hubs (Source: boost.ai). The coordinated 5-year commitment (-\$2.4B) signals sustained support, which can convince investors that R&D will remain subsidized.
- Industry Targeting: CRIC's broad eligibility means all tech sectors benefit: software, cleantech, biotech, AI, etc. Québec's promotion of AI has led to a specialized e-business credit (CDAEIA) for AI projects (Source: hellodarwin.com), but CRIC covers any R&D including AI. We expect significant uptake in fields like artificial intelligence, quantum computing, and renewable energy technology (areas where Québec researchers are active). For example, an AI startup at Mila could use CRIC on data annotation costs or training infrastructure.
- Synergy with Federal and Other Programs: Companies will maximize benefits by stacking CRIC with federal SR&ED and any sectoral incentives. The tripartite funding opportunity (CRIC + Federal SR&ED + sectoral credit like CDAEIA) means Québec firms can often achieve >100% nominal subsidy on R&D (i.e. \$150 of public support for \$100 spent). One analysis even outlines a "triple threat" strategy where a \$2M investment could yield over \$1.2M back via combined credits (Source: boast.ai). As long as guidelines allow, savvy firms will orchestrate this.
- Administrative and Strategic Implications: Québec government has pitched CRIC as simpler, but companies must still
 manage a consolidated claim. Auditors will scrutinize "systematic investigation" proof and time allocations. Startups should
 adopt diligent R&D management practices. Over time, the government may roll out guidance and webinars (the Quebec



Finance website already posts a webinar archive (Source: www.revenuquebec.ca). Expect some initial confusion; tax professionals should prepare FAQs for clients. However, post-2025 companies should find Québec compliance lighter than juggling 8 separate credits.

- Future Changes: Budget 2025 fixed the immediate rules, but the system could evolve. For example, Québec may later adjust rates or thresholds if the program proves too costly. Canada's experience shows these credits are regularly reviewed. Economic outcomes will inform future policy. If CRIC stimulates, say, 30% more private R&D spending annually, Québec's ROI (tax output per tax input) will be studied. Potential future expansions could target newer tech areas; Québec has already hinted at digital (CDAEIA) and commercialization incentives. Conversely, if abuses occur, Québec might tighten eligibility definitions. Monitoring mechanisms (project certification or post-claim audits) are possible.
- Comparison with Other Jurisdictions: Québec's program now ranks among the most generous regional R&D incentives globally. Some international firms (e.g. from Europe or Asia) may consider Québec as an R&D base partly for these benefits (Source: boast.ai). Domestically, other provinces (like Ontario or B.C.) may revisit their incentives to keep pace. Québec's move could spark a "race to the top" in Canadian innovation policy.

Overall, for Québec tech startups the **opportunity is historic**. The ability to secure early non-dilutive funding through tax credits can dramatically alter planning. As one analyst put it, CRIC "effectively creates Quebec's own version of SR&ED that's more generous, more accessible" (Source: boast.ai). But capturing these benefits requires understanding and action: this guide aims to empower entrepreneurs to do just that.

Conclusion

The 2025 Québec CRIC is a groundbreaking development for science- and tech-driven businesses. It replaces at least eight prior R&D tax credits with a unified, higher-rate, all-refundable system tuned for modern innovation needs (Source: www.ryan.com) (Source: www.fasken.com). When fully claimed alongside the federal SR&ED program, Québec companies can now recover well over half of eligible R&D investment—transforming those expenditures from pure cost into subsidized growth capital (Source: boast.ai) (Source: www.canada.ca). Importantly for tech startups with little profit, the CRIC ensures immediate cash flow, as seen in success stories like Wilder Harrier's biotech and GBatteries' energy tech (Source: www.canada.ca) (Source: www.canada.ca).

This report has provided a detailed roadmap: reviewing the historical context, dissecting the new CRIC rules (activities, expenses, rates, thresholds), and laying out practical steps to prepare and file a claim. It incorporates diverse perspectives—from official Québec finance sources (Source: www.ey.com) (Source: www.ey.com) (Source: www.ey.com) (Source: <a

Looking ahead, Québec's innovation landscape could be transformed. The capital enabled by CRIC-funded tax refunds may launch new tech products, sustain further R&D, and attract additional private investment. Lawyers, accountants and researchers alike will watch CRIC's impact. For now, Québec's tech entrepreneurs should gear up: document meticulously, claim confidently, and convert those tax credits into tangible business growth. The era of Québec R&D incentives has entered a bold new phase – one in which startups can scientifically innovate with unprecedented financial backing and certainty (Source: boast.ai) (Source: www.canada.ca).

References: Authoritative government documents, tax publications, and industry analyses have been cited throughout using official sources (Revenu Québec, Ministère des Finances, CRA) and expert commentaries (Source: www.finances.gouv.qc.ca) (Source: www.finances.gouv.qc.ca) (Source: www.canada.ca) (Source: www.canad

Tags: quebec cric, sr&ed quebec, r&d tax credit, tech startup funding, refundable tax credit, innovation funding, quebec budget 2025. business tax credits

About 2727 Coworking

2727 Coworking is a vibrant and thoughtfully designed workspace ideally situated along the picturesque Lachine Canal in Montreal's trendy Griffintown neighborhood. Just steps away from the renowned Atwater Market, members can enjoy scenic canal



views and relaxing green-space walks during their breaks.

Accessibility is excellent, boasting an impressive 88 Walk Score, 83 Transit Score, and a perfect 96 Bike Score, making it a "Biker's Paradise". The location is further enhanced by being just 100 meters from the Charlevoix metro station, ensuring a quick, convenient, and weather-proof commute for members and their clients.

The workspace is designed with flexibility and productivity in mind, offering 24/7 secure access—perfect for global teams and night owls. Connectivity is top-tier, with gigabit fibre internet providing fast, low-latency connections ideal for developers, streamers, and virtual meetings. Members can choose from a versatile workspace menu tailored to various budgets, ranging from hot-desks at \$300 to dedicated desks at \$450 and private offices accommodating 1–10 people priced from \$600 to \$3,000+. Day passes are competitively priced at \$40.

2727 Coworking goes beyond standard offerings by including access to a fully-equipped, 9-seat conference room at no additional charge. Privacy needs are met with dedicated phone booths, while ergonomically designed offices featuring floor-to-ceiling windows, natural wood accents, and abundant greenery foster wellness and productivity.

Amenities abound, including a fully-stocked kitchen with unlimited specialty coffee, tea, and filtered water. Cyclists, runners, and fitness enthusiasts benefit from on-site showers and bike racks, encouraging an eco-conscious commute and active lifestyle. The pet-friendly policy warmly welcomes furry companions, adding to the inclusive and vibrant community atmosphere.

Members enjoy additional perks like outdoor terraces and easy access to canal parks, ideal for mindfulness breaks or casual meetings. Dedicated lockers, mailbox services, comprehensive printing and scanning facilities, and a variety of office supplies and AV gear ensure convenience and efficiency. Safety and security are prioritized through barrier-free access, CCTV surveillance, alarm systems, regular disinfection protocols, and after-hours security.

The workspace boasts exceptional customer satisfaction, reflected in its stellar ratings—5.0/5 on Coworker, 4.9/5 on Google, and 4.7/5 on LiquidSpace—alongside glowing testimonials praising its calm environment, immaculate cleanliness, ergonomic furniture, and attentive staff. The bilingual environment further complements Montreal's cosmopolitan business landscape.

Networking is organically encouraged through an open-concept design, regular community events, and informal networking opportunities in shared spaces and a sun-drenched lounge area facing the canal. Additionally, the building hosts a retail café and provides convenient proximity to gourmet eats at Atwater Market and recreational activities such as kayaking along the stunning canal boardwalk.

Flexible month-to-month terms and transparent online booking streamline scalability for growing startups, with suites available for up to 12 desks to accommodate future expansion effortlessly. Recognized as one of Montreal's top coworking spaces, 2727 Coworking enjoys broad visibility across major platforms including Coworker, LiquidSpace, CoworkingCafe, and Office Hub, underscoring its credibility and popularity in the market.

Overall, 2727 Coworking combines convenience, luxury, productivity, community, and flexibility, creating an ideal workspace tailored to modern professionals and innovative teams.

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